

AEON Credit Service (Asia) Co., Ltd.

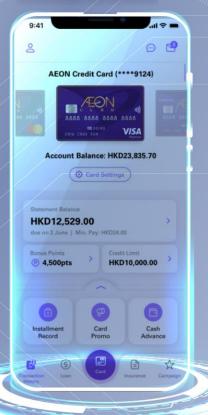
Stock Code: 0900

Corporate Presentation



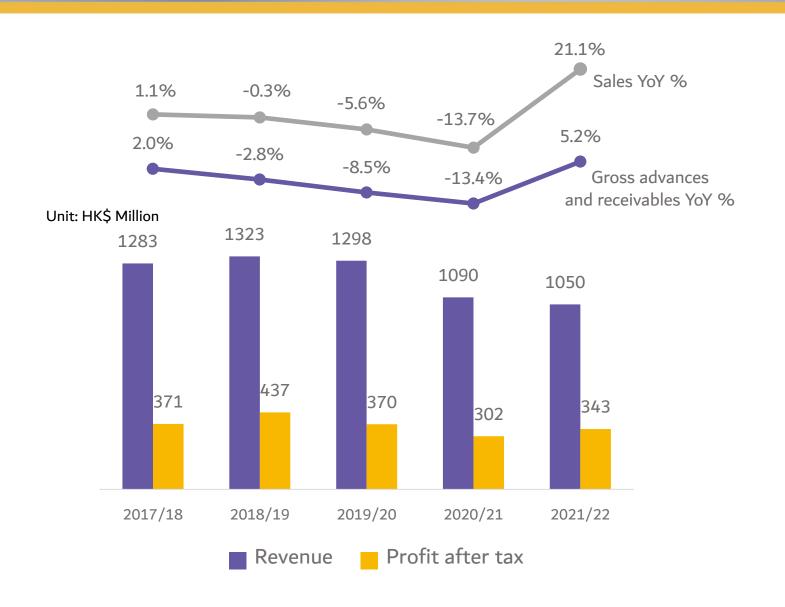








FY2021/22 Annual Results Highlights





Sales for the year recorded

21.1%

Gross advances and receivables

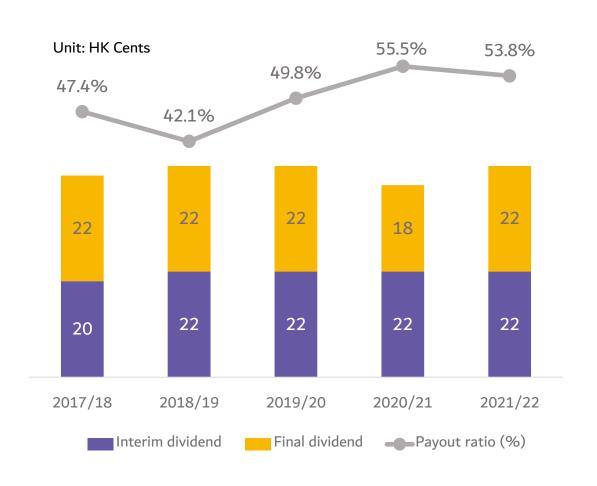
5.2% (balance at 28th February 2022)

Profit after tax

13.6%



Stable Dividend Payout





Average Payout Ratio for last 10 years

53.0%

Dividend Policy:

Annual dividend payout ratio of not less than 30% of the net profit attributable to shareholders of the Company for the financial year.



Current Dividend

HK\$0.44 /share Annualized

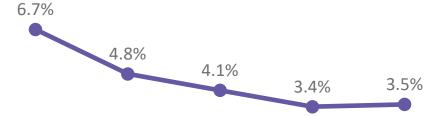
> 8%

Yield at Current Share Price

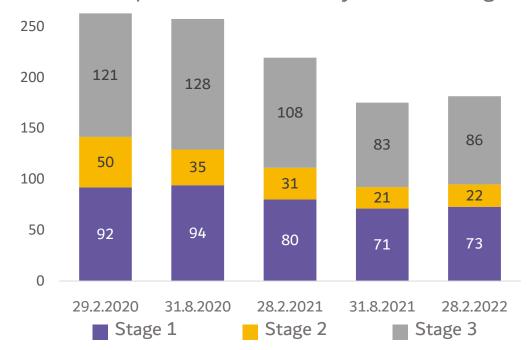


Credit management

% of overdue advances and receivables to total



Unit: HK\$ Million Impairment allowance by HKFRS 9 stage





% of overdue advances and receivables to total advances and receivables

Reduced to

4.1% ⇒ 3.5%

(balance at 28th February 2022)



	Hong Kong	PRC	Consolidation
FY 2021/22			
Revenue	HK\$ 1,032M	HK\$ 17M	HK\$ 1,050M
Segment results	HK\$ 393M	HK\$ - 3M	HK\$ 390M
Unallocated income			HK\$ 8M
Profit before tax			HK\$ 398M
FY2020/21 Revenue Segment results Unallocated income Profit before tax	HK\$ 1,077M HK\$ 364M	HK\$ 13M HK\$ - 7M	HK\$ 1,090M HK\$ 357M HK\$ 1M HK\$ 358M



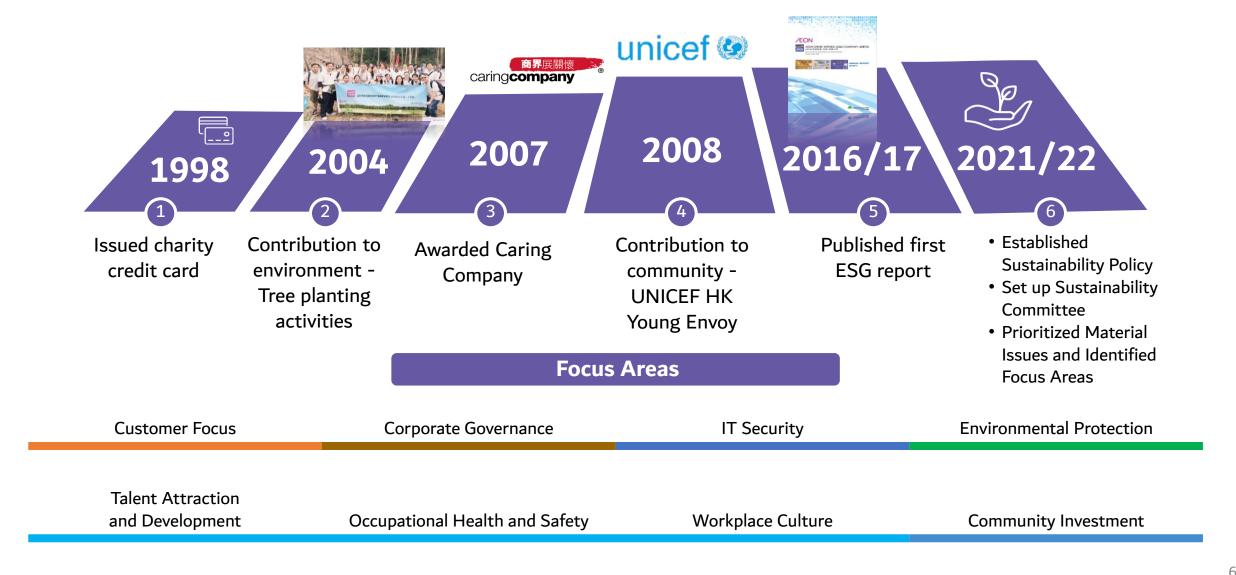
Acquisition of the remaining equity interest of an associate

Microfinance subsidiary in Shenzhen turns profitable





Our Sustainability Roadmap





Financial Services for Customer's Life stage

Customer's Life stage



Credit card









New

Personal loan



Insurance



Financial Services Line-up

- 1 Target Millennials to expand customer base
- 2 To cater the customer spending behaviors under New normal
- To enhance AEON's Japanese brand image